



## Mid America Cooperative Education, Inc.

# Credit Conference

October 17-18, 2013

Holiday Inn North - 251 E Pennsylvania Parkway, Indianapolis, Indiana 46280

### AGENDA

#### Thursday, October 17

11:00 am - 12:00 pm

- **Ag Economic Outlook - Christopher Hurt**  
*Ph.D./Dept. of Ag Economics-Purdue University*

12:00 pm - 12:50 pm

- **Lunch**

12:50 pm - 2:10 pm

- **UCC Filings Do's and Don'ts Tips on Security Liens - Jim Williams, Attorney-DeFur Voran**

2:10 pm - 2:40 pm

- **Break**

2:40 pm - 4:50 pm

- **Coordinating Credit and Financing for Large Farmers**  
*F. Howard Halderman, President-Halderman Frm Mgmt.*  
*Steven Kluemper, V.P. Credit-GreenStone Farm Credit*  
*John Hiatt, V.P. Credit-Southern States Cooperative*
- **Adjourn**

5:00 pm - 6:30 pm

- **Reception/Hors d'oeuvres - Hotel Restaurant Bar**

#### Friday, October 18

8:00 am - 9:20 am

- **Larger Farmer Needs & Impact of Land Values**  
*Brent Gloy, Ph.D., Professor & Director of Center for Commercial Agriculture, Purdue University*

9:20 am - 9:40 am

- **Break**

9:40 am - 11:30 am

- **Managing Credit as a Team for Your Cooperative**  
*Scott Logue, CEO-Harvest Land Co-op Inc.*  
*Sam Faggetti, Sales Manager-Winfield Solutions*  
*Dan Bourne, Credit Manager-Harvest Land Co-op*

11:30 am - 12:00 pm

- **USDA Farm Services Agency Update**  
*Greg Foulke, Farm Loan Chief-USDA IN Farm Service Agency*

12:00 pm

- **Lunch**

This conference is supported by the  
**National Society of Accountants for Cooperatives**  
 To receive CPE Credits, attendees must fill out and sign the MACC NSAC CPE Credit Sign-In Sheet in this packet. Leave the form at the registration desk as you leave the conference. **Thanks for attending.**



*Credit For Your Success®*

